2018 Annual Report

ABOUT LOAVES & FISHES

Our meal program began in 1982, with one public dining site each in Minneapolis and St. Paul. We are now serving urban, rural, and suburban Minnesotans via a variety of meal programs—all supported by creative food sourcing that includes our own farm and gardens and food rescue efforts. We are not a religious organization and serve without regard to religious perspective.

IN MINNESOTA:

1 in 11 households are affected by hunger

13.8% of children are food insecure

40,000 people experience homelessness at least once over the course of a year

350,000 residents live in a food desert

1/5 of population will soon be age 65+

$1.6 billion is the annual projected cost of hunger at the state level (healthcare, hospitalization, medication, education and other costs, including lost productivity at work and in school)

Central Office & Warehouse: 721 Kasota Ave SE, Minneapolis MN 55414

www.loavesandfishesmn.org
Our Mission
To provide healthy meals to Minnesotans in areas where need is greatest.

Our Vision
We are guided by our vision that all people, regardless of socioeconomic, cultural or ethnic background deserve to meet their basic needs for food, dignity and respect. It is only then that self-esteem and empowerment can move individuals to independence.

Our Core Values

Our Guests
People from all ages, genders, ethnicities, family structures and religious perspectives benefit from our meal programs. Some are experiencing a short-term crisis, transition, or are new to an area. Others suffer mental illness, disabilities, or generational poverty.

Our Programs
Public Dining: We are the largest open to the public free meal program in Minnesota. These sites serve anyone in need, are housed at churches and community centers, and offer a high level of hospitality that includes meal service brought right to the dining table.
Street Outreach: We bring healthy “mobile” meals to urban locations, serving populations that cannot attend our dining sites due to age, disabilities, health restrictions, or transportation.
Student Meals: Nutritious meals are served to children and youth via the Summer Food Service Program (SFSP) offered in conjunction with the Department of Education. We served 36,449 summer meals in 2018. We also serve healthy meals and snacks to children attending after-school and youth programs year-round as part of the Child and Adult Care Food Program.
The HUB: This award-winning, rapidly-growing program enables partnering groups and nonprofits to capitalize on our infrastructure and leverage our food inventory. HUB partners select just the right amount of healthy food needed from an easily accessible online inventory system, collect that food from our convenient warehouse location, and then prepare and serve their own meals. Some meals are served to the public while others are served as part of a closed in-house meal service. This program expands our reach by serving even more people facing obstacles like addiction, mental health challenges, homelessness, and trauma.
Free Produce: We offer fresh produce via the Twin Cities Mobile Market and our own produce market in the summer.
Nutrition: We believe food is medicine and the people we serve receive a healthy meal prescription every time we nourish them. Our meals meet or exceed the USDA’s daily guideline for consumption of critically important food items.
Farm for All: Fresh fruits, vegetables and herbs are grown and harvested at our own farm and gardens, letting the people we serve reap the benefits of farm-to-table dining.
Food Rescue: We utilize valuable food that would otherwise go to landfills by rescuing it from businesses, schools and organizations, and by participating in an efficient, streamlined process for just-in-time food recovery called MealConnect.

Key Staff
Cathy Maes, Executive Director
Kiley Benson, Director of Operations
Rachel Friesen, Director of Sites
Lonny Evans, Director of Volunteers & Outreach
Debbie Lieberman, Director of Advocacy
Jody Ambroz McArdle, Director of Communications
Hannah Litfin, Development & Events Coordinator
Kimberly Greene-Delanghe, Farm Manager
Garrett Kratz, Warehouse Manager
Susan Rosenberg, Office Manager
Melissa Cavanaugh, Grants Associate
Baron Broschat, Accountant

Board Members
Jeremy Striffler, Chair Cushman & Wakefield
Emily Schmitz, Vice Chair Thrivent Financial
Charlie Gits, Treasurer UBS Financial
Douglas Hlavacek, Secretary Ecolab
Jason Burnett, SpartanNash
Michael Degen Nortech Systems, Inc. (retired)
Jay Gerzak RBA Consulting
Mark Hoiland Central Bank
Brian Numainville Retail Feedback Group
MaryFrances Schurb Unisys
Paula Graff Nortech (retired)
Steve Ripple Procter and Gamble

Over 10,000 volunteers prepare and serve meals at our dining sites, in cooperation with our site coordinators. Volunteers also help in our warehouse and at our farm and gardens.
# Financial Statement

## Assets and Liabilities

### ASSETS

<table>
<thead>
<tr>
<th>Asset</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and Cash Equivalents</td>
<td>$9,477</td>
</tr>
<tr>
<td>Investments</td>
<td>$537,777</td>
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<tr>
<td>Contributions Receivable</td>
<td>$50,230</td>
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<tr>
<td>Prepaid Expense</td>
<td>$17,913</td>
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<tr>
<td>Equipment</td>
<td>$196,009</td>
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**TOTAL ASSETS** $811,406

### LIABILITIES & NET ASSETS

#### Liabilities

<table>
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<tr>
<th>Liability</th>
<th>Amount</th>
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<tbody>
<tr>
<td>Accounts Payable</td>
<td>$41,919</td>
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<tr>
<td>Accrued Payroll and Payroll Taxes</td>
<td>$61,161</td>
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<tr>
<td>Deferred Revenue</td>
<td>$0</td>
</tr>
<tr>
<td>Deferred Rent</td>
<td>$11,033</td>
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<tr>
<td>Bank Line of Credit</td>
<td>$0</td>
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<tr>
<td>Note Payable</td>
<td>$0</td>
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**Total Liabilities** $114,113

#### Net Assets

<table>
<thead>
<tr>
<th>Net Asset</th>
<th>Amount</th>
</tr>
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<tbody>
<tr>
<td>Unrestricted</td>
<td>$631,043</td>
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<tr>
<td>Temporarily Restricted</td>
<td>$66,250</td>
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**Total Net Assets** $697,293

**TOTAL LIABILITIES & NET ASSETS** $811,406

*$9 out of $10 spent on Programming*
Our Support

We are supported very generously by individuals, foundations, corporations, community groups, collaboratives, civic clubs, United Way and Hennepin County.

Foundations

3M Foundation
Alice and Fred Wall Family Foundation
Bailion Family Foundation
Bieber Family Foundation
BNSF Railway Foundation
Buuck Family Foundation
Canterbury Park Minnesota Fund
C.H. Robinson
Casey Albert T. O’Neil Foundation
City of Richfield Social Services Grant
Comcast Foundation
Deluxe Corporation Foundation
Eagan Foundation
Edwards Memorial Trust
Emil & Emily Slowinski Fund of the St. Paul Foundation
F. R. Bigelow Foundation
General Mills Foundation
George and Maja Adolfson Memorial Fund
H.E. and Helen Warren Family Foundation
Graybrier Foundation
Hardenbergh Foundation
Heimerman Family Charitable Fund
Hennepin South Services Collaborative
Holden Family Foundation
Hubbard Broadcasting Foundation
Hugh J. Andersen Foundation
Hutter Family Foundation
IWI Charitable Foundation
Janice Gardner Foundation
Jayne and Betty Dyer Foundation
Marcus McCoy Foundation
Margaret Rivers Fund
Michael and Donna Kaplan Foundation
Mike and Linda Fiterman Family Foundation
Morsman Family Foundation
Noll Family Foundation
Open Your Heart to the Hungry and Homeless
Otto Bremer Trust
RBC Foundation
Richard M. Schulze Family Foundation
Richfield Foundation
Second Harvest Heartland
Shakopee Mdewakanton Sioux Community
Share Our Strength
Sit Investment Associates Foundation
Spartan Nash Foundation
Target Foundation
Tegna Corporation, as recommended by KARE 11
The LeDoux Foundation
The Patch Foundation
The Simmons Family Foundation
United Way of Southwest Minnesota
Walmart Foundation
Wayzata Rotary Community Foundation

Businesses & Sponsors

50th District DFL
Airtex Design Group
Aitkin MN, ISD #1
Archer Daniels Midland
Arrow Tank and Engineering
Bell Museum
Blue Plate Restaurant Company
Bowman and Brooke Attorneys at Law
Bremer Bank
Bremer Insurance Agencies
Burning Brothers Brewing
By the Yard
Cargill
Caridad Corporation
Christ Satisfies Housing
Christos Minnetonka
CO Bank
Compeer Financial
CURE
Day 2 LLC
Eagles 3208
Eden Prairie Scheels
Enterprise Holdings
Frauenshuh
Greenway Yoga
Heartland Referrals
Helping Hands Committee - Allina
Medical Clinic
Junior League of St. Paul
Kowalski’s Eagan Market
Kowalski’s Grand Market
Kowalski’s Parkview Market
Polaris Industries
Linden Hills Co-op
Lindus Construction
Marshfield 4-H Club
Martin M. P. Fleming Administrative Trust
Minnetonka Boys Basketball
Minnetonka Rotary Club
Modern Woodman
Modern Woodmen of America
Nail Turbo and Spa Inc
Nortech Systems
Optum Legal, Compliance and Regulatory Affairs Group
Oxendale’s West St. Paul
Pimento Jamaican Kitchen
PinKU Restaurant Group
Quality Bicycle Products
Rahr Corporation
Ramsey County SHIP project
RealLife Cooperative of West St. Paul
Richfield Social Services Grant
Shakopee Rotary Club
Smart Start Minnesota
Spartan Nash - 100 Club
Summit Healthcare
Teamsters Local Union #638
Tempworks Software
Tommys Tonka Trolley
Unmapped Brewery
Vantage Law Group
Wildlife Management Services
Our Million Meals Milestone

In 2018 we served over 1,000,000 meals to anyone in need. That represented a full 55% increase over the year before, and the attainment of a strategic goal originally set for 2020.

Average Meal Cost: $2.50
Our Impact

Louie & Phyllis: This loving couple celebrated their 66th wedding anniversary at our Richfield dining site. We were honored to be a part of their important day.

Safe Zone (HUB Partner): "Our partnership with Loaves & Fishes is allowing us to vastly improve the quality of our food service operations. This, in turn, is allowing us to help upwards of 100 youth per day who are facing homelessness and hunger. We are very grateful for this partnership!"
(Nate Roberts, Coordinator of Homeless Youth Programs)

Albert: Albert looks forward to seeing our street outreach truck pull up each Saturday and always expresses his thanks for the good, healthy food we provide - sandwiches, fruits and vegetables that he can tuck in his backpack to help him get through the week.

Summer Meals for Children: We served 15% more meals to children and youth the summer of 2018 over the year before. Every meal was farm-to-table.

Meals. Comfort. Kindness